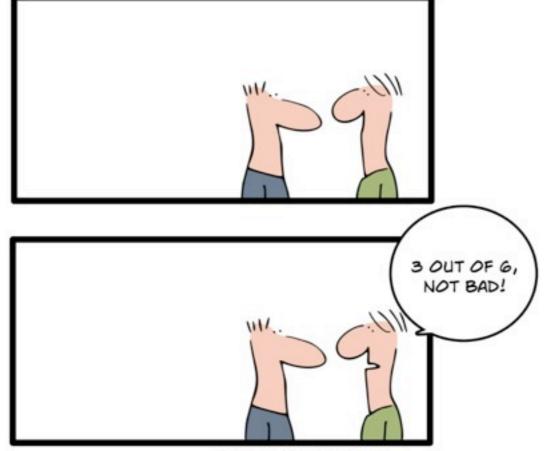


the "CLOUD"

buzzword





Cloud confused?

"When people talk about cloud computing, they're talking just about taking some stuff, putting it outside the firewall, and perhaps putting it on servers that are also shared or storage systems."

Microsoft CEO - Steve Ballmer

"The computer industry is the only industry that is more fashion-driven than women's fashion. Maybe I'm an idiot, but I have no idea what anyone is talking about. What is it? It's complete gibberish. It's insane. When is this idiocy going to stop?"

Oracle CEO - Larry Ellison





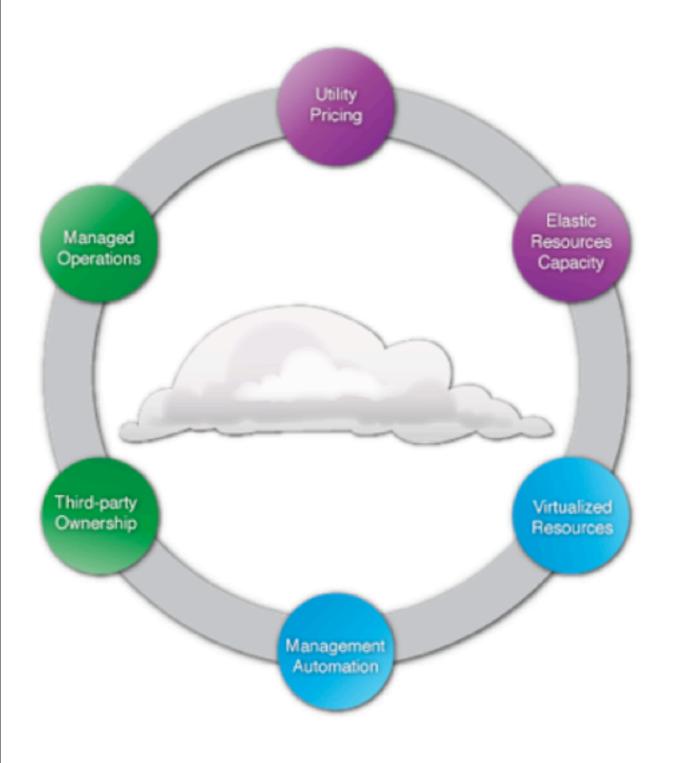
....and GARTNER said....

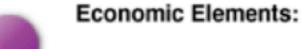
"Cloud computing will be as influential as e-business."





Cloud for "serious guys"





Pay-as-you-go, pay-as-you-grow, no CAPEX

Architectural Elements:

Simple, abstract environment for development.

Strategic Elements:

Focus on your core business, leave the rest to someone else.



Cloud&Enterprises: misfits?



- Culture & Processes
- IT departments & Skills
- PRODUCTS



Enterprise e-commerce

"In fact what is Oracle's strategy for ATG? Overall the platform was built in 1990s, there have been release changes but no major re-write. The platform has a mamouth footprint and is difficult to work with. Do they re-write, if so what happens to the old ATG customer base, surely they won't re-build and pay Oracle for new licenses? What call centre or CMS will they use etc. I genuinely believe that ATG will die a slow and painful death - we are already seeing this in the marketplace. What deals have they won in the last 6-9 months in the UK for example? The mass exodus of staff from services, support and sales surely won't help their cause and will exasperate the implementation issues even further as system integration partners also begin to look at other technologies such as hybris." -

Mark Adams - eCommerce Technology & multi channel integration

Social networks?
Multichannel?
Mobile?
Google? SEO? Analytics?
Cloud Computing?



Cloud mismatches of "old stuff"

- Architecture mismatch
 - Low traffic "blobs" -> central resources
- Deployment mismatch
 - Flexible/Continuos deployments and autoscaling
- Licensing mismatch
- Features mismatch





Redesign from scratch for







Numbers

- ✓ During its 16 years of presence in Italy, Leroy Merlin has created 49 stores
- ✓ Large areas ranging from 6.000 m2 to 13.000 m2.
- ✓ The revenues of over € 1 billion in 2011 was made possible thanks to the work of more than 5.800 employees, 99% of which is also a shareholder in your company





49

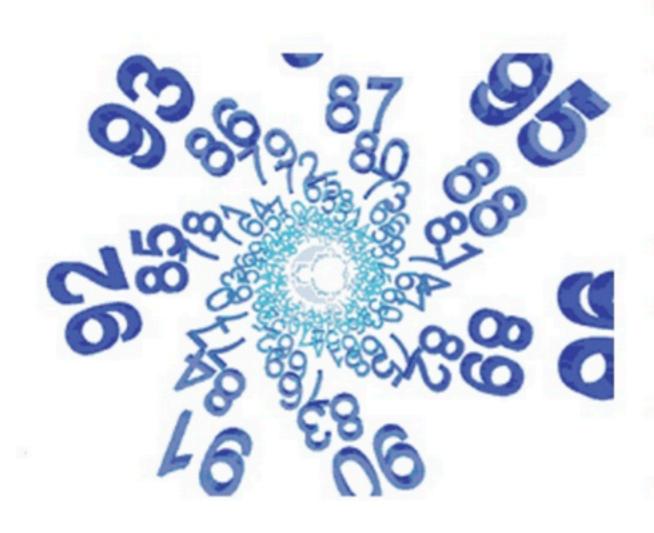
NEGOZI







Product Catalog Numbers



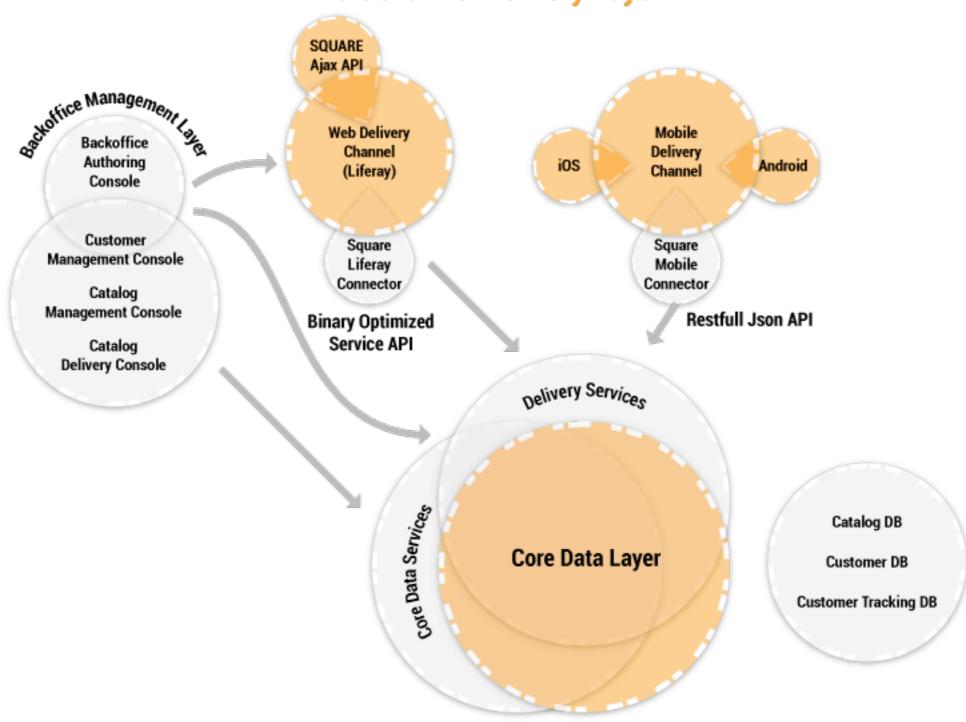
- √ 87.000 catalog products
- ✓ 20.000 products turnover for year.
- ✓ 1.000 product families e.g. 1.000 different products datamodel
- ✓ 20 millions product attributes
- ✓ 1.200 product information updates for day
- ✓ 5 internet product manager
- ✓ 2 millions visitors on web site
- ✓ ...
- ✓ No DB Admin





Overall Architecture

Multichannel Delivery Layer





Designed for the cloud services:)





S3 & Cloudfront - Fast CDN
EC2 & Elastic Beanstalk & RDS - Flexible auto
scaling
SNS & SQS - Reliable Messaging
CloudSearch - Fast content indexing and search
MongoDB - NoSQL
Cloudbees



Why NoSQL?

Data Types

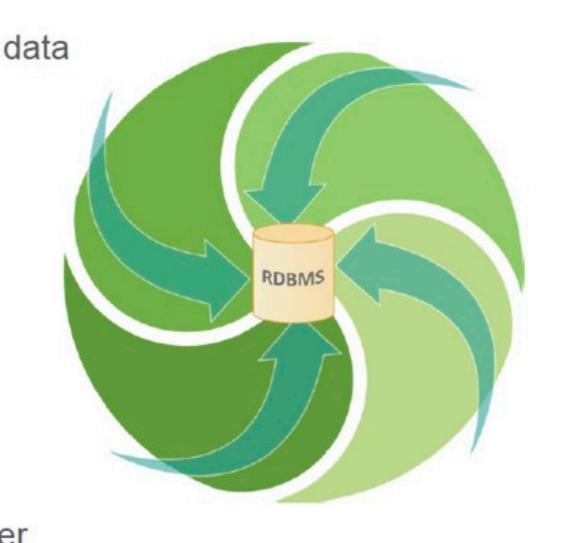
Unstructured data

Semi-structured

Polymorphic data

Volume of Data

- Petabytes of data
- Trillions of records
- Millions of queries per second



Agile Development

- Iterative
- Short development cycles
- New workloads

New Architectures

- Horizontal scaling
- Commodity servers
- Cloud computing



MongoDB main features

Dynamic Schema with JSON Document Model Auto-Sharding for Horizontal Scalability

Full, Flexible Index Support

Rich, Document-Based Queries

Built-In Replication and High Availability

Cloud, On-Premise and Hybrid

Aggregation Framework and MapReduce

GridFS for Large File Storage



MongoDB and NOSql

NoSQL Really Means...

non-relational, next-generation operational datastores and databases ... focus on the "non-relational" bit.

... focus on the "non-relational" bit.



NoSQL means...





NoSQL means...

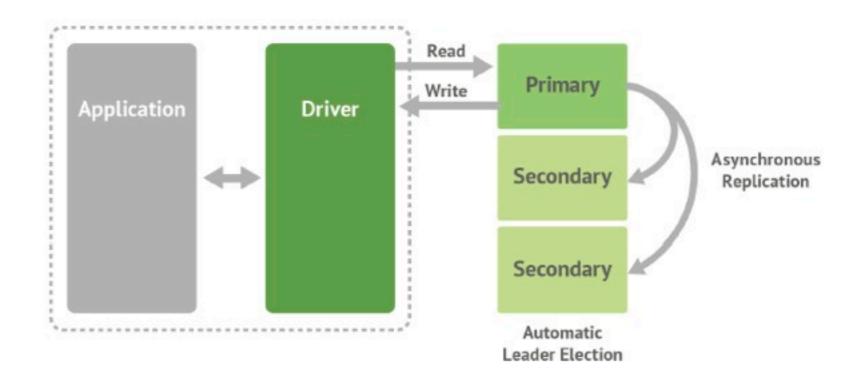
no joins + no complex transactions

Horizontally Scalable Architectures

Architectures



Availability (and read scaling...)



- Automated replication and failover
- Multi-data center support
- Improved operational simplicity (e.g., HW swaps)
- Data durability and consistency



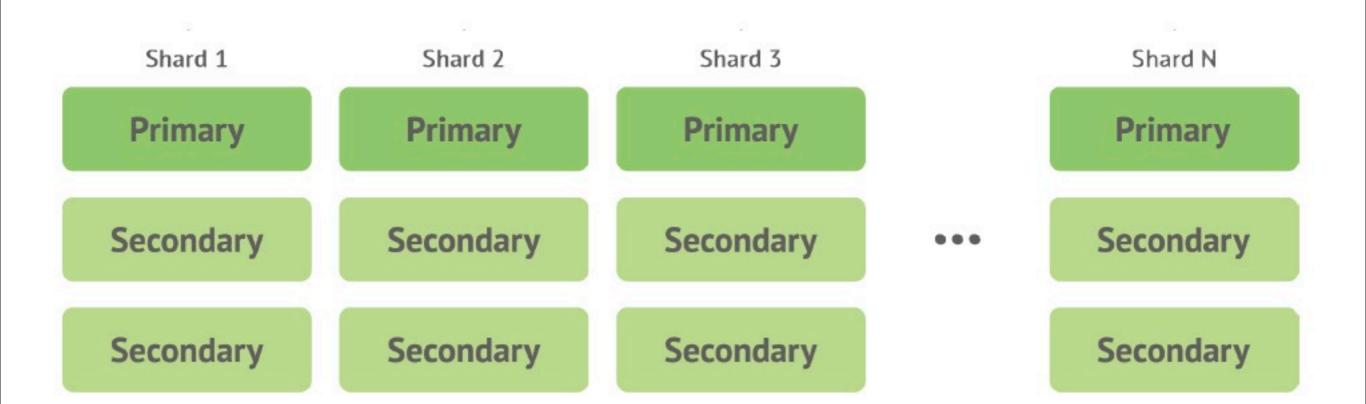
Scalability



- Increase capacity as you go
- Commodity and cloud architectures
- Improved operational simplicity and cost visibility



Availability and Scalability





Thank you:)